

**Marion-Polk Food Share**  
**Statement of Financial Position - Year over Year Review**  
For the month ended January 31, 2016

	Prior Years			Current Year
	Actual 1/31/2013	Actual 1/31/2014	Actual 1/31/2015	Actual 1/31/2016
<b>ASSETS</b>				
Cash, cash equivalents, & investments				
Liquid cash, cash equivalents, and other assets				
Liquid cash & cash equivalents	\$475,540	\$468,024	\$998,492	\$764,582
Accounts & grants receivable, net	\$51,639	\$85,451	\$129,981	\$286,609
Prepaid expenses and deferred charges	\$33,179	\$44,606	\$78,132	\$76,015
Total Liquid cash, cash equivalents, and other assets	<u>\$560,358</u>	<u>\$598,081</u>	<u>\$1,206,606</u>	<u>\$1,127,207</u>
Non-liquid investments				
Investments - Unrestricted	\$1,058,856	\$1,110,863	\$1,113,305	\$1,066,356
Investments - OCF True Endowment	\$116,546	\$133,002	\$133,069	\$220,093
Total Non-liquid investments	<u>\$1,175,402</u>	<u>\$1,243,865</u>	<u>\$1,246,373</u>	<u>\$1,286,449</u>
Cash, investments & other assets	<u>\$1,735,760</u>	<u>\$1,841,946</u>	<u>\$2,452,980</u>	<u>\$2,413,656</u>
Land, buildings and equipment, net	\$3,229,800	\$3,060,587	\$2,963,048	\$3,126,917
Inventory	\$1,475,789	\$1,628,776	\$1,670,193	\$933,838
Total Fixed assets & inventories	<u>\$4,705,590</u>	<u>\$4,689,363</u>	<u>\$4,633,241</u>	<u>\$4,060,755</u>
<b>Total Assets</b>	<b><u>\$6,441,350</u></b>	<b><u>\$6,531,309</u></b>	<b><u>\$7,086,221</u></b>	<b><u>\$6,474,412</u></b>
<b>LIABILITIES &amp; NET ASSETS</b>				
<b>Liabilities</b>				
Accounts payable and accrued expenses	\$102,207	\$67,234	\$98,142	\$71,210
Deferred revenue	\$0	\$0	\$15,000	\$30,000
Accrued payroll liabilities	\$45,198	\$47,717	\$54,826	\$66,567
Total Liabilities	<u>\$147,405</u>	<u>\$114,952</u>	<u>\$167,968</u>	<u>\$167,777</u>
<b>Net Assets</b>				
<b>Unrestricted</b>				
Undesignated - available for general activities	\$178,047	\$428,036	\$852,874	\$667,788
Designated - Intended for Investment	\$0	\$0	\$0	\$0
Designated by Mgmt - Capital Fund	\$0	\$0	\$369,279	\$369,279
Designated by the governing board	\$819,571	\$881,822	\$670,315	\$619,194
Total Unrestricted	<u>\$997,618</u>	<u>\$1,309,858</u>	<u>\$1,892,468</u>	<u>\$1,656,261</u>
Temporarily Restricted	\$490,738	\$305,079	\$317,950	\$361,219
Permanently Restricted	\$106,000	\$113,040	\$115,316	\$228,400
Land, buildings and equipment, net	\$3,223,800	\$3,059,604	\$2,922,325	\$3,126,917
Inventory	\$1,475,789	\$1,628,776	\$1,670,193	\$933,838
Total Fixed assets & inventories	<u>\$4,699,589</u>	<u>\$4,688,380</u>	<u>\$4,592,518</u>	<u>\$4,060,755</u>
<b>Total Net Assets</b>	<b><u>\$6,293,945</u></b>	<b><u>\$6,416,357</u></b>	<b><u>\$6,918,252</u></b>	<b><u>\$6,306,635</u></b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b><u>\$6,441,350</u></b>	<b><u>\$6,531,309</u></b>	<b><u>\$7,086,221</u></b>	<b><u>\$6,474,412</u></b>

\* Inventories for sale or use is updated once per year at the end of the fiscal year.

\* Unrestricted net assets - Designated by the governing board includes the Quasi - Endowment; current balance is \$619,193.

**Marion-Polk Food Share**  
**Statement of Cash Flows - Supplemental**

For the twelve months ended January 31, 2016

	<b>Actual</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
NET SURPLUS/(DEFICIT) FOR PERIOD	\$ 124,737
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH	\$ (154,702)
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<b>\$ (29,965)</b>
<b>CASH FLOWS FROM INVESTING (CAPITAL) ACTIVITIES</b>	
ASSET ADDITIONS	\$ (366,311)
ACCUMULATED DEPRECIATION	\$ 202,441
<b>NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES</b>	<b>\$ (163,869)</b>
<b>NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES</b>	<b>\$ (40,076)</b>
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<b>NET INCREASE/(DECREASE) IN CASH</b>	<b>\$ (233,910)</b>
<b>CASH AND CASH EQUIVALENTS AS OF 2/1/2015</b>	<b>\$ 998,492</b>
<b>CASH AND CASH EQUIVALENTS AS OF 1/31/2016</b>	<b>\$ 764,582</b>

**Marion-Polk Food Share**  
**Statement of Financial Position**

For the month ended January 31, 2016 - Supplemental Packet

ASSETS	Actual 1/31/2015	Actual 2/28/2015	Actual 3/31/2015	Actual 4/30/2015	Actual 5/31/2015	Actual 6/30/2015	Actual 7/31/2015	Actual 8/31/2015	Actual 9/30/2015	Actual 10/31/2015	Actual 11/30/2015	Actual 12/31/2015	Actual 1/31/2016
Cash, cash equivalents, & investments													
Liquid cash, cash equivalents, and other assets	\$1,206,606	\$1,188,336	\$1,145,219	\$1,083,025	\$1,026,796	\$1,283,612	\$1,311,035	\$1,260,019	\$1,169,382	\$1,114,126	\$1,118,905	\$1,272,214	\$1,127,207
Non-liquid investments	\$1,246,373	\$1,246,373	\$1,261,349	\$1,261,349	\$1,261,349	\$1,240,723	\$1,340,723	\$1,340,723	\$1,288,266	\$1,288,266	\$1,288,266	\$1,286,439	\$1,286,449
Cash, investments & other assets	\$2,452,980	\$2,434,709	\$2,406,568	\$2,344,374	\$2,288,145	\$2,524,335	\$2,651,759	\$2,600,742	\$2,457,648	\$2,402,391	\$2,407,171	\$2,558,653	\$2,413,656
<b>Total Assets</b>	<b>\$7,086,221</b>	<b>\$7,123,275</b>	<b>\$7,079,877</b>	<b>\$7,057,453</b>	<b>\$6,999,899</b>	<b>\$6,583,867</b>	<b>\$6,693,784</b>	<b>\$6,646,154</b>	<b>\$6,485,988</b>	<b>\$6,423,292</b>	<b>\$6,414,635</b>	<b>\$6,555,468</b>	<b>\$6,474,412</b>
LIABILITIES & NET ASSETS													
Liabilities	\$167,968	\$247,875	\$171,446	\$237,756	\$227,485	\$261,420	\$195,164	\$193,910	\$176,873	\$158,413	\$142,217	\$144,356	\$167,777
Net Assets													
Unrestricted													
Undesignated - available for general activities	\$852,874	\$795,669	\$844,418	\$815,492	\$748,740	\$722,984	\$1,500,151	\$1,483,468	\$738,381	\$691,204	\$773,140	\$843,200	\$667,788
Designated - Intended for Investment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Designated by Mgmt - Capital Fund	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279	\$369,279
Designated by the governing board	\$670,315	\$670,315	\$681,957	\$681,957	\$681,957	\$658,499	\$658,499	\$658,499	\$619,194	\$619,194	\$619,194	\$619,194	\$619,194
<b>Total Unrestricted</b>	<b>\$1,892,468</b>	<b>\$1,835,263</b>	<b>\$1,895,654</b>	<b>\$1,866,727</b>	<b>\$1,799,976</b>	<b>\$1,750,762</b>	<b>\$2,527,929</b>	<b>\$2,511,246</b>	<b>\$1,726,854</b>	<b>\$1,679,676</b>	<b>\$1,761,612</b>	<b>\$1,831,673</b>	<b>\$1,656,261</b>
Temporarily Restricted	\$317,950	\$275,976	\$243,821	\$147,488	\$165,061	\$374,573	\$367,884	\$336,600	\$318,352	\$326,686	\$307,042	\$361,010	\$361,219
Permanently Restricted	\$115,316	\$115,316	\$135,380	\$135,380	\$135,380	\$128,400	\$228,400	\$228,400	\$228,400	\$228,400	\$228,400	\$228,400	\$228,400
Land, buildings and equipment, net	\$2,922,325	\$2,978,652	\$2,963,382	\$2,999,908	\$3,001,804	\$3,134,875	\$2,440,569	\$2,442,160	\$3,101,672	\$3,096,279	\$3,041,526	\$3,056,191	\$3,126,917
Inventory	\$1,670,193	\$1,670,193	\$1,670,193	\$1,670,193	\$1,670,193	\$933,838	\$933,838	\$933,838	\$933,838	\$933,838	\$933,838	\$933,838	\$933,838
<b>Total Fixed assets &amp; inventories</b>	<b>\$4,592,518</b>	<b>\$4,648,845</b>	<b>\$4,633,575</b>	<b>\$4,670,101</b>	<b>\$4,671,997</b>	<b>\$4,068,713</b>	<b>\$3,374,407</b>	<b>\$3,375,998</b>	<b>\$4,035,510</b>	<b>\$4,030,117</b>	<b>\$3,975,364</b>	<b>\$3,990,029</b>	<b>\$4,060,755</b>
<b>Total Net Assets</b>	<b>\$6,918,252</b>	<b>\$6,875,401</b>	<b>\$6,908,430</b>	<b>\$6,819,697</b>	<b>\$6,772,414</b>	<b>\$6,322,448</b>	<b>\$6,498,620</b>	<b>\$6,452,244</b>	<b>\$6,309,116</b>	<b>\$6,264,879</b>	<b>\$6,272,418</b>	<b>\$6,411,112</b>	<b>\$6,306,635</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$7,086,221</b>	<b>\$7,123,275</b>	<b>\$7,079,877</b>	<b>\$7,057,453</b>	<b>\$6,999,899</b>	<b>\$6,583,867</b>	<b>\$6,693,784</b>	<b>\$6,646,154</b>	<b>\$6,485,988</b>	<b>\$6,423,292</b>	<b>\$6,414,635</b>	<b>\$6,555,468</b>	<b>\$6,474,412</b>

\* Inventories for sale or use is updated once per year at the end of the fiscal year. \* Unrestricted net assets - Designated by the governing board includes the Quasi - Endowment; current balance is 619,193.

# Marion-Polk Food Share

## Statement of Activities - Consolidated Organization

### Actual to Budget YTD Variance Report

	Year-to-date				Total Year
	Actual 7/1 - 1/31/2016	Approved Budget 7/1 - 1/31/2016	\$ Variance	% Variance	Approved Budget FY2016
Operating					
Operating Revenue					
Donations					
Legacies and Bequests	\$9,730	\$0	\$9,730	0 %	\$0
Donations	\$1,462,491	\$1,607,542	(\$145,051)	(9)%	\$2,741,918
Temp Restricted Donations (TR)	\$132,081	\$0	\$132,081	0 %	\$0
Federal Grants	\$37,445	\$35,027	\$2,418	7 %	\$110,500
State Grants	\$29,396	\$36,158	(\$6,762)	(19)%	\$63,041
Local Government Grants	\$84,062	\$77,497	\$6,565	8 %	\$109,400
Raffle Revenue	\$1,500	\$0	\$1,500	0 %	\$0
Total Donations	<u>\$1,756,705</u>	<u>\$1,756,224</u>	<u>\$481</u>	<u>0 %</u>	<u>\$3,024,859</u>
Program Service Revenue					
Vocational Training Contract Revenue					
State Contracts and Fees	\$27,021	\$53,067	(\$26,046)	(49)%	\$101,440
Total Vocational Training Contract Revenue	<u>\$27,021</u>	<u>\$53,067</u>	<u>(\$26,046)</u>	<u>(49)%</u>	<u>\$101,440</u>
Food Service Revenue					
Restaurant sales	\$31,304	\$28,236	\$3,068	11 %	\$50,146
Cafe Sales	\$12,845	\$13,999	(\$1,155)	(8)%	\$26,689
Catering Revenue	\$8,540	\$12,704	(\$4,164)	(33)%	\$22,287
Total Food Service Revenue	<u>\$52,688</u>	<u>\$54,939</u>	<u>(\$2,251)</u>	<u>(4)%</u>	<u>\$99,122</u>
Crop, Market and CSA Sales					
Crop Sales	\$2,612	\$2,702	(\$90)	(3)%	\$3,902
CSA Sales	\$6,261	\$6,141	\$120	2 %	\$6,141
Total Crop, Market and CSA Sales	<u>\$8,873</u>	<u>\$8,843</u>	<u>\$30</u>	<u>0 %</u>	<u>\$10,043</u>
Food Product Sales					
Food Product Sales	\$12,213	\$19,246	(\$7,033)	(37)%	\$34,927
Total Food Product Sales	<u>\$12,213</u>	<u>\$19,246</u>	<u>(\$7,033)</u>	<u>(37)%</u>	<u>\$34,927</u>
MOW Home Delivered Meal Revenue					
Medicaid Meal Revenue	\$112,992	\$96,540	\$16,452	17 %	\$158,628
Private Pay Meal Revenue	\$76,527	\$77,968	(\$1,441)	(2)%	\$132,531
OPI Meal Revenue	\$37,725	\$33,072	\$4,653	14 %	\$55,172
Older Americans Act Passthrough	\$22,330	\$15,572	\$6,758	43 %	\$31,375
Total MOW Home Delivered Meal Revenue	<u>\$249,574</u>	<u>\$223,152</u>	<u>\$26,422</u>	<u>12 %</u>	<u>\$377,706</u>
Contract Revenue - Grand Ronde	\$44,894	\$44,635	\$259	1 %	\$82,135
SNAP Outreach Reimb.	\$0	\$16,539	(\$16,539)	(100)%	\$33,078
Class Fees	\$60	\$0	\$60	0 %	\$0

**Marion-Polk Food Share**  
**Statement of Activities - Consolidated Organization**  
 Actual to Budget YTD Variance Report

	Year-to-date				Total Year
	Actual 7/1 - 1/31/2016	Approved Budget 7/1 - 1/31/2016	\$ Variance	% Variance	Approved Budget FY2016
Miscellaneous Revenue					
Miscellaneous Revenue	\$12,682	\$11,902	\$780	7 %	\$18,595
Mergers and Acquisitions	\$0	\$0	\$0	0 %	\$0
Total Miscellaneous Revenue	<u>\$12,682</u>	<u>\$11,902</u>	<u>\$780</u>	<u>7 %</u>	<u>\$18,595</u>
 Total Program Service Revenue	 <u>\$408,005</u>	 <u>\$432,324</u>	 <u>(\$24,319)</u>	 <u>(6)%</u>	 <u>\$757,047</u>
Interest and investments					
Interest-Svgs Short Term	\$2,299	\$2,275	\$24	1 %	\$4,465
Unrealized Gain(Loss)-Invest	(\$50,595)	\$14,204	(\$64,799)	(456)%	\$28,408
Realized Gain/(Loss) on investments	(\$2,559)	\$5,432	(\$7,991)	(147)%	\$10,864
Interest/dividends - investment	\$1,344	\$3,034	(\$1,690)	(56)%	\$6,069
Total Interest and investments	<u>(\$49,512)</u>	<u>\$24,945</u>	<u>(\$74,457)</u>	<u>(298)%</u>	<u>\$49,806</u>
 Total Operating Revenue	 <u>\$2,115,198</u>	 <u>\$2,213,494</u>	 <u>(\$98,296)</u>	 <u>(4)%</u>	 <u>\$3,831,711</u>
Expense					
Operating Expenses					
Food Purchase					
Food - Emergency Distribution	\$114,834	\$119,344	\$4,510	4 %	\$223,675
Catering Food Purchases	\$1,360	\$2,592	\$1,231	48 %	\$5,076
Production Food Purchases	\$91,622	\$92,973	\$1,351	1 %	\$161,314
Shared Maintenance-OFB	\$10,367	\$13,737	\$3,370	25 %	\$26,400
Total Food Purchase	<u>\$218,184</u>	<u>\$228,645</u>	<u>\$10,461</u>	<u>5 %</u>	<u>\$416,464</u>
Salaries & Related Expenses					
Salaries & Wages	\$1,006,712	\$1,047,079	\$40,366	4 %	\$1,823,617
Employee Benefits - SEP	\$25,251	\$25,498	\$247	1 %	\$44,197
Employee Benefits-Medical	\$177,650	\$186,520	\$8,870	5 %	\$328,253
Employee Benefits-Life Ins	\$7,982	\$6,358	(\$1,624)	(26)%	\$11,113
Wellness Benefits	\$788	\$0	(\$788)	0 %	\$0
WC/SUI expense	\$18,406	\$14,857	(\$3,549)	(24)%	\$24,108
FICA	\$75,873	\$80,101	\$4,229	5 %	\$139,666
Total Salaries & Related Expenses	<u>\$1,312,661</u>	<u>\$1,360,413</u>	<u>\$47,752</u>	<u>4 %</u>	<u>\$2,370,955</u>
Contracts & Professional Fees					
Audit Fees	\$13,375	\$17,000	\$3,625	21 %	\$29,500
Legal Fees	\$71	\$2,071	\$2,000	97 %	\$3,071
Farm Contracts	\$25,109	\$25,200	\$91	0 %	\$38,500
Professional Fees - Other	\$73,070	\$76,802	\$3,732	5 %	\$114,511
Professional Fees-Emp Testing	\$588	\$666	\$78	12 %	\$1,535
Investment Management Fees	\$1,699	\$4,528	\$2,829	62 %	\$6,682
Temporary Help-Contract	\$410	\$0	(\$410)	0 %	\$0
Total Contracts & Professional Fees	<u>\$114,321</u>	<u>\$126,267</u>	<u>\$11,946</u>	<u>9 %</u>	<u>\$193,798</u>

**Marion-Polk Food Share**  
**Statement of Activities - Consolidated Organization**  
 Actual to Budget YTD Variance Report

	Year-to-date				Total Year
	Actual 7/1 - 1/31/2016	Approved Budget 7/1 - 1/31/2016	\$ Variance	% Variance	Approved Budget FY2016
Supplies, Printing, Postage					
Office Supplies	\$13,296	\$14,983	\$1,687	11 %	\$25,767
Postage and Shipping	\$21,435	\$39,030	\$17,595	45 %	\$52,081
Small Equipment Purchases	\$21,281	\$24,782	\$3,500	14 %	\$43,705
Printing	\$84,653	\$89,660	\$5,007	6 %	\$125,198
Books and subscriptions	\$261	\$1,315	\$1,054	80 %	\$2,482
Total Supplies, Printing, Postage	<u>\$140,927</u>	<u>\$169,769</u>	<u>\$28,842</u>	<u>17 %</u>	<u>\$249,234</u>
Program Supplies	\$47,819	\$53,376	\$5,557	10 %	\$143,300
Network Development	\$3,958	\$3,017	(\$941)	(31)%	\$5,517
Occupancy Expenses					
Off-site food storage	\$21,898	\$15,369	(\$6,530)	(42)%	\$24,379
Building Repair and Maintenance	\$16,171	\$12,436	(\$3,735)	(30)%	\$21,369
Pest Control	\$1,793	\$1,604	(\$189)	(12)%	\$4,267
Janitorial	\$6,672	\$7,549	\$877	12 %	\$12,195
Other occupancy	\$13,529	\$14,384	\$855	6 %	\$23,622
Electric	\$22,928	\$22,602	(\$326)	(1)%	\$36,852
Natural Gas	\$2,807	\$3,594	\$787	22 %	\$6,557
Water and Sewer	\$3,715	\$3,343	(\$372)	(11)%	\$5,584
Garbage	\$2,023	\$1,856	(\$167)	(9)%	\$2,951
Telephone and Internet	\$18,259	\$15,098	(\$3,160)	(21)%	\$24,947
Security Monitoring	\$882	\$887	\$5	1 %	\$1,641
Total Occupancy Expenses	<u>\$110,678</u>	<u>\$98,723</u>	<u>(\$11,955)</u>	<u>(12)%</u>	<u>\$164,363</u>
Equipment and Vehicle Expenses					
Equipment Rental and Maintenance	\$21,508	\$19,355	(\$2,153)	(11)%	\$35,937
Vehicle Fuel	\$14,635	\$17,577	\$2,942	17 %	\$29,141
Vehicle Repairs and Maintenance	\$19,148	\$12,627	(\$6,521)	(52)%	\$21,947
Vehicle Licenses and Taxes	\$1,064	\$1,206	\$142	12 %	\$1,281
Vehicle Insurance	\$1,604	\$6,137	\$4,533	74 %	\$12,949
Total Equipment and Vehicle Expenses	<u>\$57,959</u>	<u>\$56,902</u>	<u>(\$1,057)</u>	<u>(2)%</u>	<u>\$101,255</u>
Meetings & Professional Development					
Professional Development	\$5,875	\$6,739	\$864	13 %	\$9,593
Travel	\$13,037	\$16,751	\$3,714	22 %	\$26,172
Conferences, Conventions, Meetings	\$8,807	\$16,460	\$7,653	46 %	\$29,476
Meetings-On-Site	\$543	\$425	(\$118)	(28)%	\$870
Total Meetings & Professional Development	<u>\$28,262</u>	<u>\$40,375</u>	<u>\$12,113</u>	<u>30 %</u>	<u>\$66,111</u>
Volunteer & Donor Development					
Board Development	\$3,040	\$911	(\$2,129)	(234)%	\$998
Volunteer Development	\$3,324	\$4,825	\$1,501	31 %	\$9,824
Donor Development	\$4,557	\$1,978	(\$2,579)	(130)%	\$5,930

**Marion-Polk Food Share**  
**Statement of Activities - Consolidated Organization**  
Actual to Budget YTD Variance Report

	Year-to-date				Total Year
	Actual 7/1 - 1/31/2016	Approved Budget 7/1 - 1/31/2016	\$ Variance	% Variance	Approved Budget FY2016
Raffle Expenses	\$750	\$0	(\$750)	0 %	\$0
Total Volunteer & Donor Development	\$11,671	\$7,714	(\$3,957)	(51)%	\$16,751
Advertising, Marketing & Event Expenses					
Event Expenses	\$18,310	\$30,679	\$12,369	40 %	\$57,929
List Rental	\$4,383	\$675	(\$3,708)	(549)%	\$675
Webpage Expenses	\$22,488	\$25,235	\$2,747	11 %	\$52,484
Advertising Expenses	\$12,073	\$9,016	(\$3,057)	(34)%	\$28,577
Total Advertising, Marketing & Event Expenses	\$57,254	\$65,605	\$8,350	13 %	\$139,665
Computer Expenses					
Computer Supplies	\$17,327	\$17,719	\$393	2 %	\$21,142
Computer Software	\$14,463	\$32,064	\$17,601	55 %	\$35,016
Computer Maintenance	\$15,374	\$20,564	\$5,190	25 %	\$33,496
Total Computer Expenses	\$47,164	\$70,347	\$23,184	33 %	\$89,654
Membership Dues	\$2,610	\$793	(\$1,817)	(229)%	\$2,801
Bank Fees and Finance Charges	\$19,203	\$17,242	(\$1,961)	(11)%	\$29,333
Insurance-Non-Employee Related	\$23,830	\$21,134	(\$2,696)	(13)%	\$33,094
Other Expenses					
Other Expenses	(\$309)	\$692	\$1,001	145 %	\$692
Licenses and Fees	\$1,320	(\$41)	(\$1,360)	(3,358)%	\$1,353
Fines, Penalties, Judgements	\$50	\$85	\$35	42 %	\$262
Adjustment	\$0	\$0	\$0	(100)%	\$0
Total Other Expenses	\$1,060	\$736	(\$324)	(44)%	\$2,306
Total Operating Expenses	\$2,197,559	\$2,321,057	\$123,498	5 %	\$4,024,602
Total Expenses	\$2,197,559	\$2,321,057	\$123,498	5 %	\$4,024,602
<b>Net surplus/(deficit) - Operating</b>	<b>(\$82,361)</b>	<b>(\$107,563)</b>	<b>\$25,202</b>	<b>23 %</b>	<b>(\$192,891)</b>

**Marion-Polk Food Share**  
**Statement of Activities - Consolidated Organization**  
 Actual to Budget YTD Variance Report

	Year-to-date				Total Year
	Actual 7/1 - 1/31/2016	Approved Budget 7/1 - 1/31/2016	\$ Variance	% Variance	Approved Budget FY2016
Capital					
Capital Revenue	\$87,296	\$146,861	(\$59,565)	(41)%	\$217,433
Less: Capital Expenses (Depreciation)	\$122,061	\$121,931	(\$130)	0 %	\$208,981
<b>Net Surplus/(Deficit) - Capital</b>	<b>(\$34,766)</b>	<b>\$24,930</b>	<b>(\$59,696)</b>	<b>(239)%</b>	<b>\$8,452</b>
Endowment					
Endowment Donations					
Perm Restricted Donations (PR)	\$101,405	\$101,200	\$205	0 %	\$102,200
	\$101,405	\$101,200	\$205	0 %	\$102,200
<b>Net Surplus/(Deficit) - Endowment</b>	<b>\$101,405</b>	<b>\$101,200</b>	<b>\$205</b>	<b>0 %</b>	<b>\$102,200</b>
In-kind transactions					
In-kind Contributions	\$10,799	\$0	\$10,799	0 %	\$0
Less: In-kind Expense	\$10,799	\$0	(\$10,799)	0 %	\$0
<b>Net surplus/(deficit) - In-Kind</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0 %</b>	<b>\$0</b>
<b>BEGINNING NET ASSETS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0 %</b>	<b>\$0</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>(\$15,722)</b>	<b>\$18,566</b>	<b>(\$34,288)</b>	<b>(185)%</b>	<b>(\$82,239)</b>
<b>ENDING NET ASSETS</b>	<b>(\$15,722)</b>	<b>\$18,566</b>	<b>(\$34,288)</b>	<b>(185)%</b>	<b>(\$82,239)</b>



# Marion-Polk Food Share

Donation Revenue by Fund Category and Activity

	<b>Past Year</b>	<b>Current Year</b>
	<b>Fiscal Year to Date</b>	<b>Fiscal Year to Date</b>
	<b>Actual</b>	<b>Actual</b>
	<b>7/1/2014 -</b>	<b>7/1/2015 -</b>
	<b>1/31/2015</b>	<b>1/31/2016</b>
<b>Operating Revenue</b>		
Donor Communications	\$375,368	\$341,819
Events	\$60,120	\$57,600
Food and Food Drives	\$392,265	\$302,197
Fundraisers	\$22,349	\$23,104
Grant Proposals	\$260,149	\$247,815
Mission and Brand Awareness	\$342,839	\$411,535
Monthly Sustainer Circle	\$332,672	\$344,319
Online Solicitations	\$6,332	\$14,601
Personal Solicitations	\$61,300	\$13,500
Planned Gifts	\$56,246	\$11,230
<b>Total Operating Revenue</b>	<b>\$1,909,639</b>	<b>\$1,767,720</b>
<b>Capital Revenue</b>		
Donor Communications	\$26,047	\$35,863
Fundraisers	\$0	\$1,365
Grant Proposals	\$85,000	\$33,023
Mission and Brand Awareness	\$170	\$100
Monthly Sustainer Circle	\$0	\$100
Personal Solicitations	\$0	\$0
<b>Total Capital Revenue</b>	<b>\$111,217</b>	<b>\$70,451</b>
<b>Endowment Revenue</b>		
Donor Communications	\$445	\$1,380
Food and Fund Drives	\$0	\$0
Mission and Brand Awareness	\$250	\$25
Personal Solicitation	\$250	\$0
Planned Gifts	\$0	\$100,000
<b>Total Endowment Revenue</b>	<b>\$945</b>	<b>\$101,405</b>
<b>Total Revenue</b>	<b>\$2,021,801</b>	<b>\$1,939,576</b>

Notes:

- Food and Fund Drives: CenturyLink donation was \$268,862 in July 2014 and \$175,496 in July 2015.

## Marion-Polk Food Share

### Donation Revenue by Fund Category and Activity

The definitions below indicate the activity which generated the donation. They do not indicate the type of donor. For example, an unsolicited foundation grant is included in Mission and Brand Awareness. A donation from a Monthly Sustainer in response to a direct mail solicitation is included in Direct Mail.

<b>Activity</b>	<b>Definition</b>
Donor Communications	Mass mailings for communicating with donors and/or soliciting donations
Events	Events with ticket sales, includes revenue from sponsorships, auctions, donations during the event
Food and Food Drives	Food and Fund drives of all sizes
Fundraisers	Events without ticket sales
Grant Proposals	Grants received in response to a proposal
Mission and Brand Awareness	Donations which cannot be tracked to a specific activity, including unsolicited grants, general online donations, general mailed donations
Monthly Sustainer Circle	Donations made as part of a monthly sustainer commitment
Online Solicitations	Donations which can be tracked to a specific online activity, including email, social media links, etc.
Personal Solicitations	Face to face solicitation, including individuals and small groups
Planned Gifts	Bequests, annuities and other planned gifts