

Marion-Polk Food Share
Board of Directors Meeting Minutes
June 13, 2017

Board Members Attending: Alex Beamer, John Burt, Jim Green, George Happ, Julie Huckestein, Courtney Knox Busch, Bernadette Mele, Eileen Zielinski

Staff Members Attending: Kendra Boren, Rob Demchak, Eileen DiCicco, Ian Dixon-McDonald, Aalicea Dominguez, Rick Gaupo, Jesus Gutierrez, Julie Hambuchen, Corrina Hawkins, Robbin Kerner, Holly Larson, Allen Pfeiffer, Auzeen Rasaie, Lexi Stickel, Abisha Stone

Call to Order

Alex Beamer called the meeting to order at 8:15 a.m.

Guest Introductions

Rick Gaupo had staff introduce themselves. Two new staff members were Aalicea Dominguez and Kendra Boren.

Consent Agenda

Alex Beamer presented the following consent agenda items:

- Board Meeting Minutes, May 25, 2017
- Financial Statements ending May 30, 2017

Jim Green motioned to approve all consent agenda items. **George Happ** seconded, and the motion was unanimously moved.

Finance Update

Jim Green said finances are good. We expect to end FY17 better than projected.

Finance committee has reviewed the FY18 budget and recommends approval. Jim characterized the budget as conservative, and noted that it projects a deficit next year. Biggest item of note is salary increases.

FY17-18 budget discussion: **George Happ** asked whether the strategic planning process was driving any budget change related to programming. **Rick Gaupo** said since we budget quarterly, resources will be pointed toward the strategic directions we set.

Rick explained the biggest budget changes were related to wages and to taking over the South Salem Senior Center (SSSC) community meal program.

\$140,000 in the FY18 budget was for salary adjustments to move toward an aspirational target of 65% of the market. Ranges were based on a comprehensive salary survey.

The revenue and expenses for taking over the SSSC meal site cancel each other out at about \$100,000. Rick said the question on table with NWSDS is next steps toward running Meals on Wheels in our two-county area.

FY17-18 budget vote: **Jim Green** moved to approve the FY18 budget, **John Burt** seconded, and the motion was unanimously approved.

Strategic Planning

Discussion of Strategic Plan – Strategies

Rick Gaupo opened the discussion about the Strategic Plan by saying we're not talking about what's happening next year, we're looking about 10 years out and how to start aligning ourselves toward that. He mentioned that 10 years ago (FY07) the Food Share's operating budget was just under \$2 million and we had 21 staff. In FY17, the budget was \$4.2 million, 116% growth; and we had 48 staff, 129% growth. **George Happ** noted this was a 10-year period of low inflation, about 2%. He suggested looking at FY07 in FY17 dollars for a truer gauge of growth.

Our strategic direction is toward a healthy, caring, resilient and strong community. At this time, 9 pathways have been identified to achieve results in these areas. One of our challenges is in engaging communities outside of Salem/Keizer.

Alex Beamer said we must address how we can reduce hunger long-term; how we leverage our efforts for maximum community impact; how we engage each community to help in more ways to meet their specific needs and desires. Need to go community by community. A lot of discussion about community engagement followed.

George Happ noted we would need to strike a delicate balance with other NGOs and government entities in target communities.

Julie Huckestein talked about the work Chemeketa Community College does through its satellite campuses, noting that physical presence in a community is important. Examples: Woodburn campus serves as a community center because it includes DHS, WorkSource, and CCC; in Dallas, a lot of activity is related to the high school. For success, a lot of relationship building needs to take place. She recommended looking at areas of greatest needs – figure out how to share the resources. Pilot and see what works.

Eileen Zielinski agreed we must partner with others in communities. **John Burt** said we need to be in the community and it requires resources; that's a huge conversation. **Jim Green** agreed if we're going to reach outside of Salem we have to have a physical presence. He cited Grand Ronde as an example.

Executive Session – Alex Beamer

Executive Director Compensation

Jim Green moved to approve the Executive Committee's recommendation, within the context of wage increases for all MPFS employees, to increase the Executive Director's annual salary to \$111,248. **Julie Huckestein** seconded the motion, and it was unanimously moved.

Adjournment

Alex Beamer adjourned the meeting at 9:30 a.m.

Courtney Knox Busch
Board Secretary